



GASBOY DISTRIBUTOR UPDATE

Second Quarter 2009, Vol. 7

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Factory Closed Friday, July 3

Please note that our facility will be closed Friday, July 3 in observance of Independence

Day. During this period, we will only be accepting spares orders placed over our extranet. Shipping will resume on Monday, July 6.

Employee Spotlight: Mark Stoneman

In January 2009 Mark Stoneman became the Area Administrator for the Gasboy Atlas production line in Greensboro.



His 14 years with the company and success as an Area Administrator for other production lines prepared him well for the job. He is responsible for overseeing quality, production scheduling, work flow and process



Gasboy PLUS launch exceeds expectations Program assures success for first installations

The launch of the Gasboy® PLUS system has exceeded all expectations. Customers are embracing the new technology and features available with the PLUS system:

- Cost-effective way to offer functionality at sites with a single fuel island
- Lighted terminals available 24/7/365 for unattended sites
- Supports multiple access technologies, including web-based and contactless systems

In order to ensure these first systems are installed correctly, Gasboy is implementing a special program for all initial orders. Refer to [SP-7156](#) for details. The program is designed to verify all software and hardware functionality of the Gasboy PLUS system. By participating in this program, commercial end-users will benefit from an installation that is supervised and monitored by Gasboy.

A certified installing contractor is required to complete an initial site survey prior to installation. Gasboy will review the site survey and work jointly with the installing contractor to develop a Site Preparation Plan. Gasboy will directly monitor and support sites during the initial stages.

The Gasboy Product Support Team will be contacting distributors with orders to schedule the installation dates. Encourage your customers to try this exciting new system.



Gasboy® CFN™ III system on Visa List of Validated Payment Applications NBS and Paymentech available for shipment;

Byypass in field trial

Gasboy CFN III system has been added to Visa's List of

improvement.

When he is not at work, Mark enjoys woodworking and hiking near his mountain home in Galax, VA.

Upcoming Webcasts

11:30 a.m. Eastern

7/20 -- Gasboy Update, hosted by Kevin DeVinney.

8/17 -- Gasboy Update, hosted by Kevin DeVinney.

Gasboy 2009 trade shows

September 13 - 16 -- American Public Works Association in Columbus, OH.

October 6 - 8 -- International Construction & Utility Equipment Exposition in Louisville, KY.

October 20-23 -- National Association of Convenience Stores (NACS) Show in Las Vegas.

Is everyone on your staff getting Gasboy Distributor Update?

If not, it's easy to get them added. Just send an email to Vince Holbrook listing their email addresses.

vince.holbrook@gilbarco.com

Validated Payment Applications. This list includes applications that have been assessed for compliance with the Payment Application Best Practices (PABP). This list validates Gasboy's commitment to ensure the CFN III Sites Controller is certified to meet the Payment Card Industry Data Security Standards (PCI DSS).

Gasboy has successfully installed PCI compliant applications on the NBS and Paymentech networks. The software for NBS and Paymentech is production released and available for shipment. The Bypass network application is scheduled for production release in July. Please continue to check with Gasboy Technical Support at **(800) 444-5529** for the most current information on timing of the individual network software releases.

We look forward to working in partnership with you to bring your customers' CFN III Site Controller systems into compliance with these new requirements. Please contact your Gasboy representative if you require additional information.

To meet current market needs, Gasboy will continue to supply limited models of the old style A & E model dispensers (8753EX and 9853AX) recommended for alternative fuel applications while the Gasboy® Atlas® E85 dispenser is under development. The recommended applications for these A & E models are limited to E85, M85 and Biodiesel blends greater than B20. Refer to [SP-7153](#) for details.

The Gasboy® Model 52A Pressure Regulating Valve (048577PG8) is on ship hold. Release will require UL approval. We expect this to be complete the week of September 7. We will resume shipping upon approval.

Your Customer Service Representative will be contacting you about your Model 52A valve orders. There are third party valves available and suitable for use in this application that will allow you to install Gasboy dispensers during this period. Your Customer Service Representative will be glad to recommend a third party valve during this short time. See [SP-7155](#) for more details.

U.S. shipping and handling rates revised for Gasboy® products

Gasboy has revised the U.S. shipping and handling rates effective June 19, 2009. The revision addresses all Gasboy products and better reflects the cost to ship the different versions of the Gasboy products. See [SP-7154D](#) for more details.

News from Veeder-Root



Veeder-Root® introduces the TLS Mag-XL System for ASTs Available on July 10th



Are your customers looking for an economic, reliable and accurate system to manage their aboveground storage tanks (ASTs)? Do you know more and more states are regulating AST monitoring?

Veeder-Root has the solution! Introducing the TLS Mag-XL System for ASTs up to 54 feet high. Be on the lookout for the upcoming distributor webex ([click here to register](#)), marketing sales release and ASC certification course!

This new Veeder-Root Mag-XL probe uses new wireless technology to communicate with TLS consoles. It's easy to install and provides a cost-efficient and reliable inventory management solution ideal for tall tank operators.

Key benefits:

- Industry breakthrough AST flexible probe, designed to work with TLS-450 and your existing Veeder-Root ATGs.
- No wiring, less installation time and lower installation cost.
- One TLS System for above and below ground tanks.
- Accurate temperature compensated level readings.

For more information, please contact us at marketing_programs@veeder.com

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