

# Daily Loss Advisor

Wetstock Management Services with exclusive Fuel Finder™ Technology



*Quickly identify controllable sources of fuel loss*



Fuel Dispensing • Site Control • Point of Sale • Fuel Management Services



## Daily Loss Advisor with Fuel Finder™ Technology

Quickly identify controllable sources of fuel loss

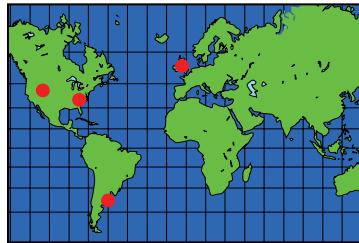


### No start-up costs - analyzes data from your existing TLS-350R

- Daily Loss Advisor takes advantage of your existing TLS-350R® investment.
- Sites may report data with the advanced TLS-350R® platform with communications module (sitefax modem, IP card, satellite card).
- FMS polling servers poll the TLS-350R® daily to retrieve the necessary data for analysis at a pre-determined time.

### Uses the most precise data to deliver the best results

- Best in class loss detection technology
- Features Accuchart™ to ensure that tank chart accuracy, making inventory variance transparent and difficult to mask
- Analysis based on hourly data reconciliation



### Largest and most comprehensive FMS infrastructure

- Four centers of excellence in the UK, US and Argentina.
- Over 300 analysts and call center staff to ensure continuous site operation
- Currently monitoring 35,000 fueling sites for leak detection, wetstock management, and fuel logistics
- Total status visibility of all tanks via FMS Online and automated reporting capability



### Dedicated analyst for each customer

- Dedicated analyst assigned to design customized escalation protocol for each customer
- Analyst identifies the root cause of an inventory variance and recommends best course of action
- Analyst monitors variance issues until resolution is complete and the variance is within the acceptable threshold range

### Management by Exception

- Variance threshold set as low as 1% of throughput. Identified fuel losses are grouped according to loss category.
- Customers are notified by E-mail or Web regarding variance sources, along with the recommendation for resolution of the variance.

### Loss Categories

- Blend** - blend ratio off, blend ratio inverted, programmed incorrectly (POS and BOL data required)
- Meter** - meter mapping, meter calibration error, meter drift
- Chart** - Incorrect tank chart data
- Inventory** - water, inventory too low to register on probe, theft or pilferage
- Equipment** - stuck float, DIM, communication
- Fuel Loss** - catastrophic or slow leak from pipe, tank, or sump
- Delivery** - delivery short, delivery cross drop (BOL data required)



### Step 1

#### Sites polled daily for hourly reconciliation data

By analyzing hourly sales, delivery, and inventory data on a daily basis, our analysts can review and diagnose inventory quickly and accurately. Customers may use their existing TLS-350R to collect site data, or may provide hourly delivery, sales, and inventory data in an agreed upon electronic format, such as electronic file or an automatic posting to FTP servers.

### Step 2

#### Data imported into Fuel Finder™ algorithms for analysis

Our advanced Fuel Finder algorithms filter tank data with acceptable variances to isolate variances. The system also performs statistical smoothing routines to normalize data to enable more efficient investigation by analysts.

### Step 3

#### Analyst's daily investigation

Each tank that exceeds the specified variance threshold is assigned to the analyst for review. Standard operating protocols are followed to investigate variances for root causes. These protocols may include consultation with the customer to request additional information such as BOL data, meter calibration results, and various other maintenance records for the fueling system. Once root causes are identified, a recommendation is generated and delivered to the customer for review.

### Step 4

#### Analyst's recommendation and follow-up

Once the customer (or designated agent such as ASC) implements the recommendation, the analyst monitors the tanks and confirms variance has returned to threshold. The analyst documents that the issue has been resolved and closed.



### Estimated Annual Benefit by Controlling 50% of Fuel Loss

**Daily Loss Advisor saves you money by helping you control fuel loss.** A typical site that loses 1% of throughput to unexplained causes can potentially save at least 50% of that loss by addressing controllable factors identified by Daily Loss Advisor.

Throughput (Gallons)	Average Cost per Gallon						
	\$ 1.70	\$ 1.80	\$ 1.90	\$ 2.00	\$ 2.10	\$ 2.20	\$ 2.30
	Per Site per Year						
75,000	\$ 2,766	\$ 2,929	\$ 3,091	\$ 3,254	\$ 3,417	\$ 3,579	\$ 3,742
100,000	\$ 3,110	\$ 3,293	\$ 3,476	\$ 3,659	\$ 3,842	\$ 4,025	\$ 4,208
150,000	\$ 3,798	\$ 4,021	\$ 4,245	\$ 4,468	\$ 4,691	\$ 4,915	\$ 5,138
200,000	\$ 4,486	\$ 4,750	\$ 5,014	\$ 5,277	\$ 5,541	\$ 5,805	\$ 6,069

## Daily Loss Advisor Better Data. Better Results.

Daily Loss Advisor offers better ways to identify and manage fuel loss.

### Industry-Leading Analysis Tools

Analysts use state-of-the-art tools to provide the most accurate information available about your tanks.

### Detailed, Actionable Reports

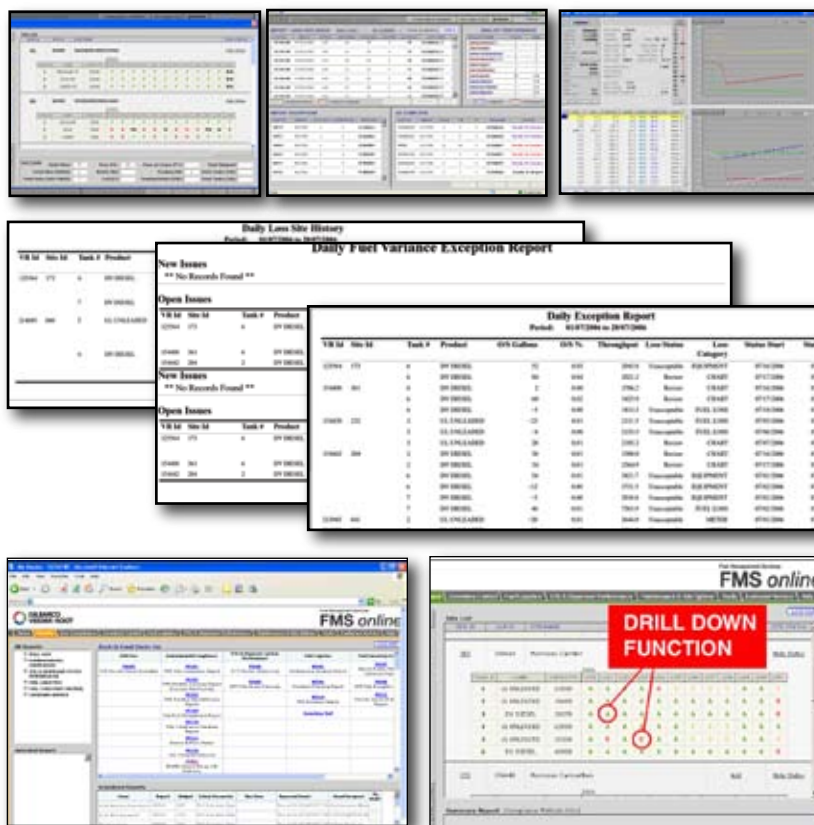
Detailed charts indicate tank names, locations, capacity, conversion errors, status, delivery overshorts and other sources of tank variance. (BOL required.)

### Online 24/7 Report Retrieval

Up to date customer reports are available anytime from FMS Online™, a secure reporting and web portal for all reports, queries, and data.

### Flexible Reporting Options

Online reports feature the “drill down” capability to provide tank level detail for any status.



For more information, visit [www.gilbarco.com](http://www.gilbarco.com).



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