



**GASBOY**  
Powered by Vontier

**EKOS**

*Introducing the*

# New Gasboy Turnkey Program

**Speeds Installation & Simplifies Startup**

## Program Overview

The Gasboy Turnkey Program streamlines installations and enhances site uptime by reducing the number of configuration and installation steps that need to be completed in the field.

## How It Works

Through the Gasboy Turnkey Program, the assembly, functional systems testing, software site configuration, communications setup, software updates, database download, and registration are completed prior to shipping.

To ensure everything is ready on arrival, experts at the EKOS on-site testing lab configure the software to manage your site's authorizations, number of dispensers, fueling positions, payments, and more.

These upfront steps reduce the amount of work required by technicians and service managers in the field by 60%, enabling a "plug and play" installation of the controller at your site.



# From Factory to Field Install: A Comparison of Configuration Approaches

## WITHOUT Gasboy Turnkey Program

## WITH Gasboy Turnkey Program

4-6 week lead times\*

Time to install is reduced by 65%

85% of configuration, testing, and registration completed in the field

60% of configuration, testing, and registration completed at Gasboy and EKOS

Higher error rate

Error rate reduced by 75%

In-the-field installation time: 16-32 hours per controller

In-the-field installation time: 8 hours or less per controller

\*Lead times are approximate and may increase or decrease depending on many factors.

## The Turnkey Advantage

### Lead Time Reduction

Units are shipped within 72 hours to minimize downtime and accelerate operations.

### Improved Installation Speed

Units arrive pre-loaded with customer data. Devices are ready to “plug and play,” cutting installation time to 8 hours or less per controller.

### Elimination of Dead-On-Arrival (DOA) Parts

100% of units are quality-tested by a Gasboy Certified Technician to work with EKOS, including the latest software and hardware functionality to ensure reliable performance.



### Quicker Access to Data

Pre-loaded controllers provide immediate visibility and control through the EKOS platform right after installation.

### Increased Site Uptime

Fast shipping and quality assurance prevent avoidable technician return trips and downtime after startup.



All Turnkey Setups should be ordered through Gasboy. Contact your Gasboy representative today to learn how our Turnkey program can enhance your site operations.

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