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Date: June 30th, 2016

From: Jason Bertinetti, Payment Product Marketing Manager

Subject: FlexPay Connect v2 Product Launch

Gilbarco Customers and Distributors,

Gilbarco will be launching an updated version of its FlexPay Connect product called FlexPay Connect v2. The new configuration will entail an updated backroom communications module, BRCM2, and an updated dispenser communications module, DCM2. Following the release of the DCM2 and BRCM2, all new site installations will be supported with these components, and the current DCM and BRCM will only be available as spare part replacements. All dispensers and retrofit kit orders calling for the original FlexPay Connect will be converted to FlexPay Connect v2 as of *July 11th*.

Important Note:

FlexPay Connect v2 uses a different broadband technology and is <u>not backwards compatible</u> to the current FlexPay Connect product. An entire site must use either FlexPay Connect or FlexPay Connect v2 — FlexPay Connect and FlexPay Connect v2 <u>cannot be mixed</u> at a site. Our ordering system is in the process of being updated to reflect the changes. Your Customer Service Representative will convert your Purchase Order to the FlexPay Connect v2 products while Web Order Wizard is being updated. If you have a current order in the system and need the order to ship with the original FlexPay Connect component(s), please contact your CSR immediately. This situation would arise if you are ordering a dispenser or retrofit kit for an existing site that has already installed a BRCM or DCM.

New Benefits of FlexPay Connect v2

- Simplified Backroom Hardware
 - o The BRCM2:
 - includes the functionality to share a single twisted pair wire to run both serial and IP protocols. This functionality was previously delivered separately through the BRCM and TBM2 on the original FlexPay Connect solution. A TBM2 is not needed with FlexPay Connect v2.
 - includes a full housing and internal bracket to attach existing site D-Box boards. This
 eliminates the need for two separate boxes.
 - will have 3 product variants
 - PA04222000002 BRCM + TBM2 wire sharing capability Equivalent
 - PA04220000012 BRCM + TBM2 +1 D-Box Board Equivalent supports up to 8 individual current data loops with high speed communications
 - PA04220000022 BRCM + TBM2 + 2 D-Box Boards Equivalent supports up to 16 individual current data loops with high speed communications

- supports up to 16 dispensers per BRCM2 as opposed to 8 dispensers with the original BRCM
- solution will be scalable for Insite360 Encore Remote Management

Additional Information for FlexPay Connect v2

The below documents will be updated prior to July 11th.

MDE-5265 BRCM2 Installation and Upgrade Instructions Manual

All FlexPay II Kit Manuals will contain the updated DCM2 dispenser information.

- 1. MDE-5018 The Advantage FlexPay II Kit
- 2. MDE-5038 Encore 300 FlexPay II Kit
- 3. MDE-5039 Encore 500 FlexPay II Kit
- 4. MDE-5040 Encore E-CIM and Full Door Kit

All FlexPay IV Kit Manuals will contain the updated DCM2 dispenser information

- 1. MDE-5220 E-CIM
- 2. MDE-5222 E300/E500 (not release yet)
- 3. MDE-5224 The Advantage (not released yet)
- 4. MDE-5226 Encore S (Full Door Replacement)

LMS Training - FlexPay Connect v2 Training Module

For additional questions FlexPay Connect v2, please contact your Gilbarco customer service representative.

Sincerely,

Jason Bertinetti

Product Marketing Manager, Payment