

Cash Acceptor Option

For CRIND™ Card Readers In Dispensers

Why Choose The Cash Acceptor Option On CRIND™ Card Readers?

Benefits To You

- Attracts convenience-seeking customers to the fuel island.
- Increases fuel sales potential during peak business hours.
- Provides full range of payment options.
- Helps avoid drive-offs and reduce shrinkage.
- Improves security.
- Provides labor-free handling of small cash transactions.

Benefits To Your Customers

- Faster, more convenient service for fuel only customers.
- Children not left unattended.
- Customers feel safer.
- Faster service and shorter lines inside.
- Full range of payment choices.
- Easy to use.

Part Of A Site Management System

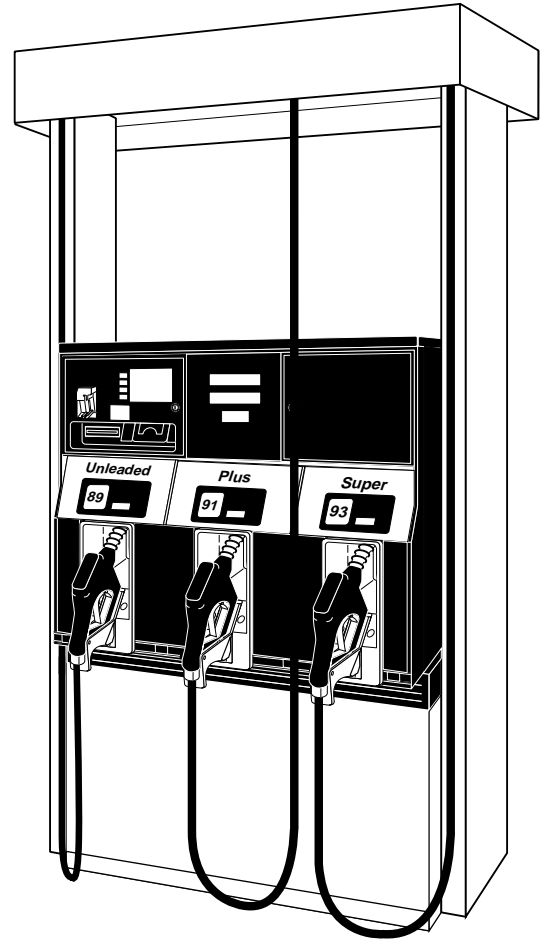
- CRIND™ card reader in dispenser with Cash Acceptor option is available factory installed or as a field retrofit on Gilbarco's The Advantage® series of pumps and dispensers.
- CRIND with Cash Acceptor interfaces with the G-SITE™ site management system and other third-party POS systems.

Exceptional Performance

- Cash Acceptor is designed for outdoor use in the gasoline dispensing environment.
- Exceptional accuracy with bill acceptance.
- High level of security.
- Designed for anti-tampering and abuse prevention.
- Accepts \$1, \$2, \$5, \$10 and \$20 bills (U.S. currency only).

Lockable Removable Cassette Feature

- Provides additional protection against break-ins.
- Holds up to 600 bills.
- Seals automatically upon removal.
- Mounts and removes easily.
- CRIND notifies G-SITE controller and other third-party POS systems when Lockable Removable Cassette is removed.



What Effects Will Cash Acceptors Have?

Security to the consumer: Market research indicates consumers feel more secure purchasing fuel at the pump using credit cards or cash. Customers are sometimes nervous to enter convenience stores, especially at night. And it is not necessary to leave children and a car unattended to enter the store.

Convenience store sales: Stations that have Cash Acceptors installed, report no loss of inside sales in the convenience stores. In some cases, increased inside sales are reported. Surveys of customers indicate they are more apt to go into the convenience store when lines are shorter. Card readers and cash acceptors reduce the lines for cashiers and provide better service for inside customers.

Change-making: In most cases, customers know the capacity of their tanks and are able to successfully dispense the amount of fuel they anticipated at the beginning of the transaction. However, if change back is needed, customers can take a receipt from the CRIND receipt printer to obtain the change inside the store.

Security of cash collection: Users of bill acceptors indicate a much greater feeling of security than existed before. In addition, service attendants need not carry large amounts of cash which may be a temptation to thieves.

The Lockable Removable Cassette can be removed by the store manager or picked up by armored carrier with a report from the POS indicating the deposit amount. Security cameras or services can also be used to record cassette removal by employees.



Acceptance of technology: Many people are used to inserting dollars into various vending devices and using ATM machines. This has helped customers accept the technologies used by Cash Acceptors. In addition, the use of clearly marked graphics on the dispenser and consumer education during the station's introduction of Cash Acceptors has proven to aid in its use. Those customers who will not accept the new technology can continue to come inside to pay.

Some customers may have apprehension about inserting a \$20 bill.

With the Gilbarco G-SITE system, verification of each bill is displayed on the CRIND. The percentage of customers with this hesitance is extremely low. Most customers appreciate the opportunity to pay with a variety of payment methods and bill sizes.

Service and support: The Cash Acceptor option is highly reliable and accurate. It's made specifically to withstand the rugged atmosphere of the outdoors in a service station environment. If there is a problem, the Cash Acceptor option can be repaired in the field or quickly replaced by your Gilbarco Authorized Service Contractor.

Any Advice For Implementing A Cash Acceptor Program?

- Educate employees at start-up.
- Use the CRIND™ display to promote cash acceptance and instruct customers.
- Promote cash acceptance at the pump with signs inside the store.
- Encourage customers who come inside to pay for fuel only to use Cash Acceptor.
- Address any customer questions or complaints immediately, on-site.

