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# Gasboy Field Trial Program for Initial PLUS Systems Orders

### Overview

Gasboy is introducing a new Fleet Management System to the market, Gasboy<sup>®</sup> PLUS. In order to ensure that these first systems are installed correctly, we are implementing the Gasboy Field Trial (GFT) program for all initial orders. The GFT program is designed to verify all software and hardware functionality of the Gasboy PLUS system. By participating in this program, commercial end-users will benefit from an installation that is supervised and monitored by Gasboy.

A certified installing contractor is required to complete an initial site survey prior to installation. This site survey will be reviewed by Gasboy as part of the GFT program. Then, Gasboy and the installing contractor will jointly develop a Site Preparation Plan. This plan, along with other known/unknown factors, is the basis for defining the tasks required to ensure success.

### Site Preparation Plan

The Site Preparation Plan details the work the installing contractor must complete before installation of the Gasboy PLUS system. This preparation ensures all electrical installation, hardware components and equipment software versions are correct for proper operation and functionality.

# Training

Gasboy will work with the installing contractor to ensure all the customer's site personnel receive appropriate training prior to the completion of the GFT.

# Installation

Gasboy will provide free support and assistance to the certified installing contractor during installation. Gasboy distributors and installing contractors should quote and invoice their customers as usual for the services they provide. Gasboy does not cover the cost of installation.

# Site Support and Escalation Procedures

For the duration of the GFT, Gasboy has instituted a site support plan to ensure all operational and functional items related to the field trial are acted upon promptly. Initially, Gasboy will directly monitor the site to ensure everything is operating satisfactorily. Gasboy may directly contact your customer to ask a short list of questions pertaining to the operation of the equipment.

Gasboy may provide direct customer support on this product if a problem is identified during GFT monitoring. The lead product support specialists' contact will be supplied to the site and Gasboy will take immediate action to correct the issue.

#### Schedule

Gasboy will provide a schedule of all work and tasks that the installing contractor must execute prior to installing the equipment. The dates provided are subject to change as unknown issues are encountered.

#### **Other Financial Obligations**

Gasboy will monitor the operation of the equipment and will make/pay for any adjustments related to the new technology to keep the equipment in service.