

ENERGY KNOWLEDGE OPERATING SYSTEM

CLOUD HOSTED FUEL MANAGEMENT SOLUTION





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INTRODUCTION

Gasboy and Go Energies are teaming up to offer a complete, cloud-based fuel management platform (EKOS) that is fully integrated with all your site equipment, fuel cards, drivers, vehicles, and associated systems. There is no other system out there today that will allow you to buy, manage, and transact every drop of your fuel from a single source. Our software portal allows you to track live market data such as real-time rack prices and market trends. Users can do everything from request quotes to placing the actual fuel orders through our software program.

You will have access to all the inventory tools you need, to make sure you always buy fuel at the right time and the right price. You can place an order from your cell phone, and our software system will send the order directly to the supplier. No other entity can offer the end-to-end capabilities on the fuel spectrum and our value to organizations, large and small, has been demonstrated repeatedly.



END-TO-END CLOUD HOSTED SOLUTION

Gasboy's Cloud Hosted Fuel Management solution is an end-to-end platform that provides Fleet Managers with visibility of their fleet equipment, fuel management processes, inventory monitoring, and reporting. It provides an expanded solution from the site to the software platform and offers fleet managers the power and flexibility to manage their sites, control distribution, and monitor fuel levels. Additionally, EKOS has the capabilities to manage multiple sites and fleets from one central point, maximizing fleet efficiency and minimizing fleets' fueling expenses.

Additionally, EKOS provides monitoring and control of dispensers, tanks, card readers and fueling authorizations (onsite and offsite). EKOS provides the capability to enjoy seamless control of fleet resources such as vehicles and drivers. EKOS also offers the ability to seamlessly integrate with other 3rd Party hardware you may have on your fuel site.



EKOS is the first software solution that combines retail fuel card transactions from universal networks with private fuel site transactions that were completed onsite. EKOS was also the first system to house a complete National Fuel Supplier Directory. Utilizing this directory, EKOS can help fuel buyers by creating the EKOS Index, which allows buyers to have a benchmark price to review against their quotes received from their preferred supplier network. Lastly, EKOS has a private cellular network with Verizon, so devices such as inventory monitors, card readers, and other petroleum equipment can be connected via cellular gateways, thereby reducing the need to run LAN lines to your fuel island at your site.

EKOS ADVANTAGES

In addition to the cutting-edge benefits detailed above, Gasboy's Cloud Hosted Fuel Management solution provides:

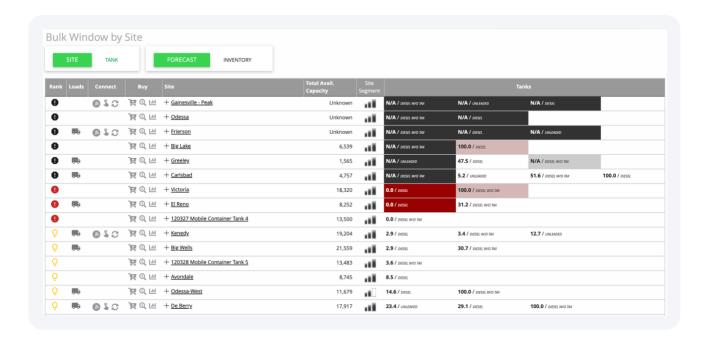
- ✓ Fuel Control and Transaction Tracking
- ✓ Basic Reporting and Exporting of data
- ✓ Fuel Card Acceptance Local Auth or Networked
- ✓ TLS Delivery Reporting
- ✓ TLS Basic Alarm Reporting
- ✓ TLS compliance Reports (Leak Tests)
- ✓ Full Inventory Reconciliation with BOL + ATG Deliveries
- ✓ Direct "Live" Connection to TLS from your Desktop or Mobile Device
- ✓ TLS Active Alarming with Notification
- ✓ 3rd Party Wireless Monitor Integration (Smart Tank, Centeron, Levelcon, Numerex)
- ✓ Mobile Transaction Tracking via Tablet or Phone
- ✓ Wireless Vehicle ID System with Authorization
- ✓ New GVR Universal Fleet Card (Onsite and Offsite Transaction Tracking)
- ✓ Embedded card ordering and administration
- ✓ Customization of reports Save & Schedule reports (PDF, CSV, or TXT format)
- ✓ Order & Dispatch System Invoice Reconciliation
- ✓ Document Repository (Invoices, BOL's, Driver Tickets, etc.)
- ✓ Bulk Fuel Scorecard Managed vs. EKOS Index

SIMPLIFY THE ORDERING PROCESS

THE BULK BUYING DASHBOARD

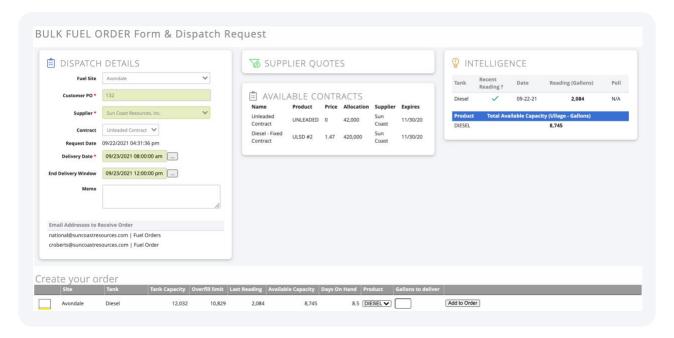
- ✓ EKOS provides the industry's best fuel buying dashboard
- ✓ All the information and intelligence are distilled into one organized and prioritized screen
- ✓ The red site is critical while the yellow is an opportunity, and the green sites are all full, so we don't need to worry with them today.
- ✓ All fuel sites can be dispatched from 1 screen by 1 person





THE ORDER & DISPATCH SCREEN

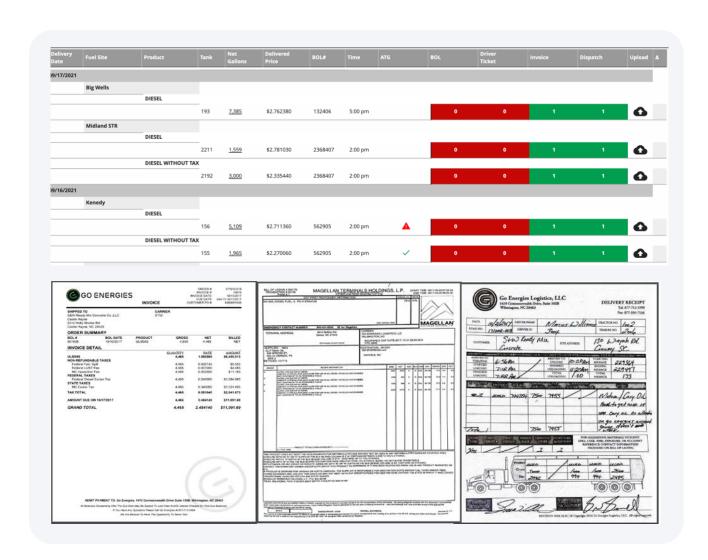
- ✓ EKOS provides a centralized Order & Dispatch Module that allows fuel buyers to procure fuel in less than 15 seconds from their phone or desktop
- ✓ Easily select your supplier
- ✓ Inventory monitors are automatically polled to show current readings
- ✓ Key in the amount of fuel you wish to order. EKOS will provide you with a warning in case you try to order more than available capacity
- ✓ Click place Order and an email dispatch will go directly to the supplier





THE PAPER TRAIL

- ✓ EKOS helps streamline A/P because all sites will be using EKOS to order fuel and then all paperwork will be in one, centralized location.
- ✓ The Paper Trail module is dedicated to improving the A/P process by housing digital documents for each load
- ✓ EKOS will also reconcile each load from Quote to Invoice and identify any discrepancies. EKOS will present a RED flag if you are overcharged by a supplier, and it will present a BLACK flag if you are undercharged. This load (picture right) reconciled perfectly!
- ✓ With quick access to the BOLs, EKOS also helps you reconcile from BOL to Invoice to double check your suppliers

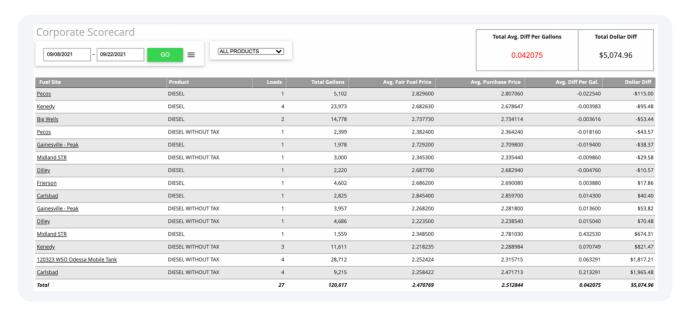




STREAMLINE THE ACCOUNTS PAYABLE PROCESS

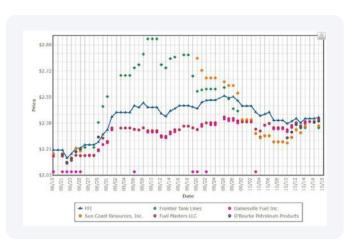
BULK FUEL SCOREBOARD

- ✓ EKOS provides a scorecard for managers to see how well they are doing on bulk fuel buying.
- ✓ This is especially valuable if customers want to use any open bidding for bulk fuel, but can also be used to show the suppliers adherence to contract terms
- ✓ The Paper Trail app also clearly shows the performance of suppliers in terms of getting paperwork to customers in a timely manner. Late paperwork can cause problems for A/P and can harm dispatchers.
- ✓ RED flags where paperwork is missing helps management quickly identify which supplier is falling behind



QUOTING APP IN EKOS

- ✓ If customers choose to use open bidding. for fuel, then EKOS can display the quoting performance of suppliers in relation to our EKOS Index
- ✓ If customers use 100% contract, then the blue index line can be set to the contract benchmark so supplier performance variations will be easily spotted since they will vary from the index line

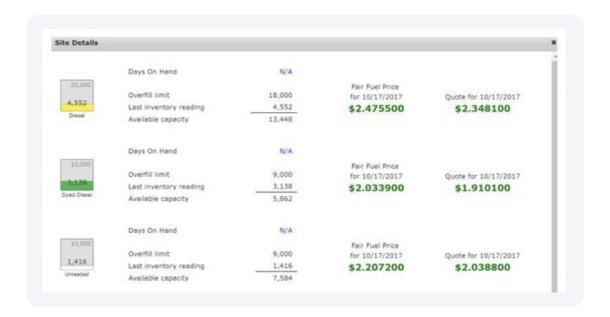




IMPLEMENT STREAMLINED NATIONAL METHODOLOGY OF CALCULATING FUEL **PRICING**

EKOS INDEX

- ✓ Go Energies has streamlined national pricing efforts for commercial fueling entities by creating a tool called the EKOS INDEX
- ✓ The index provides a benchmark for every zip code in the United States so each customer location will always know if fuel prices received from suppliers are in line with expectations.
- ✓ In the example below, EKOS shows you how quotes received from suppliers relate to the EKOS Index.
- ✓ The EKOS Index can assume the values of any contract so daily prices from suppliers can be validated prior to purchase



Go Energies was the first company to create a national index (which we call the EKOS Index) that is specifically designed to standardize a methodology for fuel prices submitted by fuel suppliers to commercial entities.

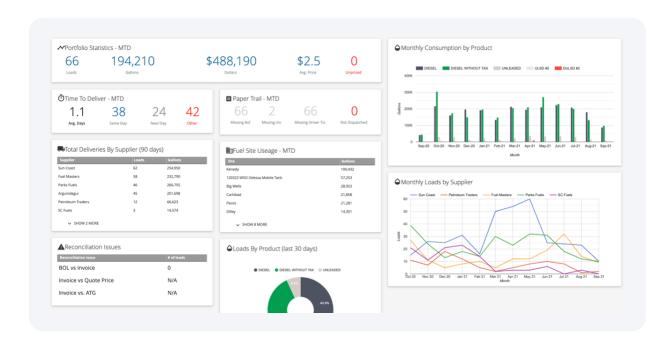
EXCELLENT DETAILED REPORTING AND DASHBOARD CAPABILITIES

EKOS has numerous dashboard and visual views to help make fuel management easy for users. We have spent years developing the most advanced user interface in the industry. Our software development has a methodology that we call "3 Clicks or Less" which is where we want customers to be able to access anything related to fuel in the entire Fuel EKOSystem in 3 clicks or less



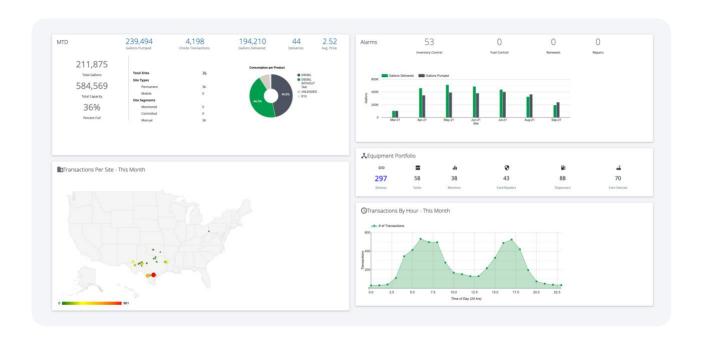
BULK FUEL DASHBOARD

Organizational view of fuel consumption and supplier performance



FUEL SITE DASHBOARD - ALL SITES

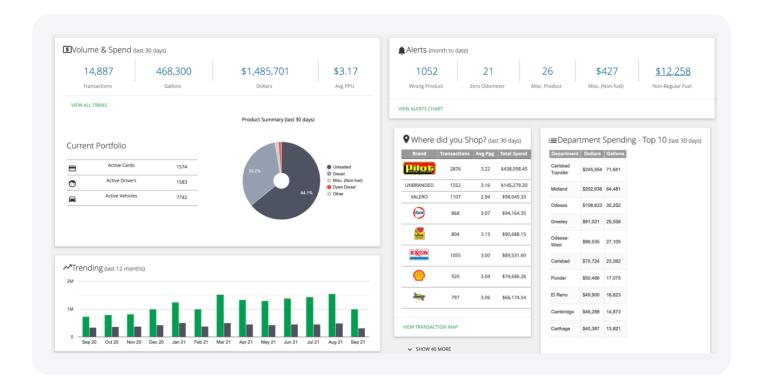
See all sites and key stats in one dashboard





FUEL CARD DASHBOARD

The most advanced fleet card interface in the industry. Embed fuel cards in your EKOSystem



STANDARD REPORTS - PREBUILT AND EASY TO ACCESS

- ✓ Reports can be selected from several menus
- Calendar widgets help you select reports without having to choose date ranges
- ✓ From the reporting module custom reports can be automatically placed

CUSTOMER REPORTING ENGINE - BUILD, SAVE, AND SCHEDULE REPORTS ON YOUR OWN

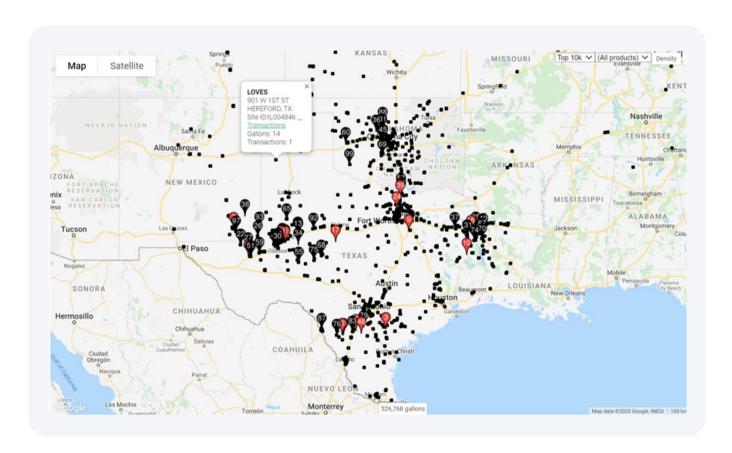
- ✓ EKOS gives you access to the database so you can choose your own fields....and then drag and drop them onto the report!
- ✓ Choose PDF, XLS, or TXT formats
- ✓ Schedule the report to Email, Post in EKOS, or send to an FTP site (which means you can create your own file exports and the post them to an FTP so your systems can grab the file.
- ✓ All reports are saved and stored in EKOS



COMPLETE TRANSACTIONAL TRANSPARENCY FOR FUEL PURCHASE ACROSS LOCATIONS

BULK FUEL TRANSACTIONS

- ✓ EKOS is the best software tool in the country for putting transactional transparency at the forefront of customer's strategy for managing fuel
- ✓ EKOS can display all bulk fuel deliveries, card reader transactions, and even combine them with retail fuel card purchases...all in one system (as pictured below)
- ✓ We allow as many users to log in to the system as you wish, and we let you create and manage your own users at your discretion.
- ✓ EKOS is built with a fully functional "roles-based architecture" so you can assign employees full access, or you can restrict their capability in EKOS. The best examples are regarding geography and function such as if a customer wanted to limit an employee so they could only see one site or perform one function (such as order bulk fuel).

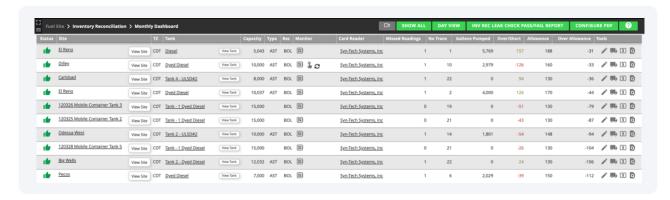




FRAUD AND THEFT PREVENTION

OVER/SHORT MODULE

- EKOS helps you reconcile every tank every day so you can identify potential loss as soon as possible.
- ✓ Identify human errors
- ✓ EKOS flags discrepancies
- ✓ Graphical views to help users see errors instead of having to sort through mounds of data.
- ✓ EKOS will perform a "leak check" using a 1% threshold which is the EPA standard



EQUIPMENT AGNOSTIC

- ✓ To improve Fraud and Theft Prevention EKOS can work with most manufacturers of Card Readers / Fuel Control and Inventory Monitoring systems that track transactions and monitor fuel levels at fueling locations.
- ✓ Fuel Controllers: Gasboy, FuelMaster, Wayne iX Fleet, and PetroVend
- ✓ Tank Monitoring Devices: Veeder-Root, OPW, Franklin Fueling, Centeron, and Smart Tank









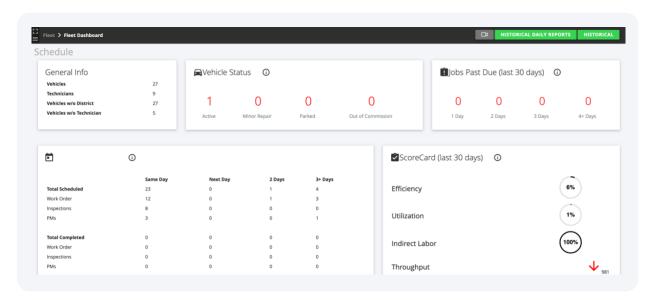




MANAGING YOUR FLEET

DASHBOARD

- ✓ The fleet dashboard shows you general information you need to know regarding your fleet
- ✓ You can see the number of vehicles, technicians, vehicles without a district, and vehicles without a technician
- ✓ Jobs past due section shows number of incomplete jobs that are passed due and how many days overdue for the last 30 days
- ✓ Scorecard shows efficiency, utilization, indirect labor, and throughput for the last 30 days



VEHICLES

- ✓ Vehicle search results grid presents all vehicles that are on the account, narrow your results using filters
- ✓ Update and view specific active vehicles
- Manage your vehicle statuses, types, classes, manufacturers, models and add to your service workflow

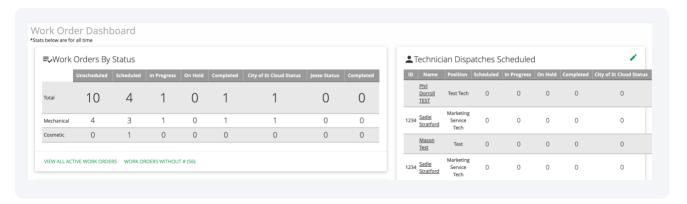
INSPECTIONS

- ✓ Set up inspection notifications
- ✓ Inspection forms show you all the forms that exist in your account, and easily create new inspection forms
- ✓ See all inspection failures
- ✓ Import BSIP inspection files to store in EKOS



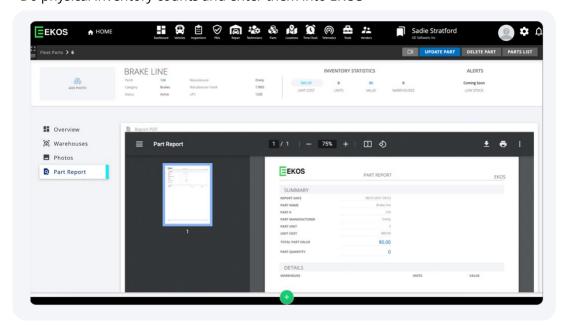
REPAIRS

- ✓ View stats and metrics regarding repairs while also utilizing the shortcuts in the stat cards
- ✓ See all active work orders in the system
- ✓ From the visual dispatch screen see all work orders and inspections, and who they are assigned to
- ✓ Create work orders
- ✓ Add service entries, expense entries and service tasks



PARTS

- ✓ Where all your EKOS parts are managed
- ✓ Create parts and assign them to a fixed or mobile warehouse
- ✓ Parts usage report allows users to see how many of each part has been used in the system over a flexible date range
- ✓ Parts value grid allows users to see all parts in entire portfolio and total dollar value as a whole
- ✓ Get a parts value detailed and summary report
- ✓ Do physical inventory counts and enter them into EKOS





VENDORS

- Connect your vendors to the EKOS Vendor Network, a comprehensive collection of service vendors in the fuel industry
- ✓ Create fleet vendors and add them to your vendor list
- ✓ Some vendors offer more than one service
- ✓ Get vendors who specialize in service commercial, industrial, and municipal private sites



SERVICE ORDERS

- ✓ Create work orders for different service tasks in EKOS
- ✓ When creating a service task, add technician labor, attach parts, or outsource to a vendor
- ✓ Download, view, or print a PDF format of all work orders and service tasks

PMs

- Schedule Preventative Maintenance for all your vehicles
- Set up reminders of all PMs on your assets
- Create a PM program to manage the maintenance of a vehicle over its entire lifecycle
- ✓ PM schedules have a "due soon" trigger and EKOS can notify users with reminders
- ✓ Set up email notifications for all PMs in your EKOSystem (pictured on right)

